II Semester B.B.A. Examination, May/June 2018
(CBCS) (Semester Scheme) (F+R) (2014-15 and Onwards)
BUSINESS ADMINISTRATION
Paper – 2.5 : Organisational Behaviour

Instruction : Answer should be written in English only.

SECTION – A

Answer any five of the following sub-questions. Each sub-question carries two marks.

1. a) Give the meaning of organisational behaviour.
   b) Define perception.
   c) What is Halo effect?
   d) What is group norms?
   e) Expand ESOPS.
   f) Define Organisational Change.
   g) What is attitude?

SECTION – B

Answer any three of the following. Each question carries six marks.

2. Explain the factors influencing perception.
3. Explain briefly organisational reward system.
4. Explain the functions of small groups.
5. What are the factors influencing organisational change?
6. Discuss the contribution of other disciplines to organisational behaviour.

P.T.O.
SECTION - C.

Answer any three of the following questions. Each question carries fourteen marks. (3×14=42)

7. What is personality? Explain the factors determining personality.

8. Define group. Explain the different types of groups.

9. Discuss the resistance to change and suggest strategies for overcoming resistance to change.

10. What is learning? Explain the cognitive and observational learning.

11. Write short note on:
   a) Organisation
   b) Barriers to attitude
   c) 'Group think'.

SECTION - B

Answer any three of the following. Each question carries six marks.

- Explain the factors influencing behaviour.
- Explain why organizational structure matters.
- Explain the functions of small groups.
- What are the factors influencing organizational change?
II Semester B.B.M. Examination, May/June 2018  
(Repeaters) (2012 – 13 and Onwards)  
Business Management  
Paper – 2.5 : ORGANISATIONAL BEHAVIOUR  

Time : 3 Hours  
Max. Marks : 100

**Instruction :** Answers should be written in **English** only.

**SECTION – A**

Answer any eight questions. Each question carries two marks. (8x2=16)

1. a) Define OB.  
   b) What is OBMOD?  
   c) What is formal Vs informal communication?  
   d) What is group norms?  
   e) Define attitude.  
   f) What is perception?  
   g) What is meant by organisational change?  
   h) What is OD?  
   i) Define conflicts.  
   j) What do you mean by leadership?

**SECTION – B**

Answer any three questions. Each question carries eight marks. (3x8=24)

2. Explain the importance of the study of OB.  
3. Explain the different types of personalities.  
4. What are the factors influencing attitude formation?  
5. Explain the reasons for interpersonal conflict.

P.T.O.
Answer any three and question number 10. Each question carries fifteen marks. (4x15=60)

6. Describe the factors influencing personality.

7. Explain the steps in organisational behaviour modification process.

8. What are the different types of groups? Explain the functions of groups.

9. Define organisational change. Explain the resistance to change and techniques to overcome resistance.

10. Describe the different organisational development techniques.
II Semester B.B.A. Examination, May 2017
(CBCS) (F+R) (2014-15 and Onwards)
BUSINESS ADMINISTRATION
Paper – 2.5 : Organisational Behaviour

Time : 3 Hours
Max. Marks : 70

Instruction: Answers should be written in English only.

SECTION – A

Answer any five of the following sub-questions. Each sub-question carries two marks. (5x2=10)

1. a) What is organisational change?
   b) Define organisational behaviour.
   c) What is group dynamics?
   d) Give the meaning of behaviour modification.
   e) What is group norms?
   f) What is attitude?
   g) Give the meaning of stereotyping.

SECTION – B

Answer any three of the following questions. Each question carries six marks. (3x6=18)

2. Briefly explain the barriers to attitude.
3. Explain briefly strategies for resolving inter-personal conflict.
4. Explain briefly cognitive theory of learning.
5. Briefly explain the types of change.
6. Explain briefly organisational reward system.

P.T.O.
SECTION – C

Answer any three of the following. Each question carries fourteen marks. (3×14=42)

7. Discuss the resistance to change and overcoming resistance to change.

8. What is organisational development? Explain the different types of OD interventions.

9. What is perception? Explain the factors influencing perception.

10. What is personality? Explain how personality attributes influencing organisational behaviour.

11. Write short notes on:
   a) Emerging issues in OB.
   b) Inter-personal conflict.
   c) WLB.
Examination, May 2016
(Fresh + Repeaters)
BUSINESS ADMINISTRATION
Paper – 2.5 : Organisational Behaviour

Time : 3 Hours
Max. Marks : 70

Instruction: Answers should be written in English only.

SECTION – A

Answer any five of the following sub-questions. Each question carries two marks. (5x2=10)

1. a) What is perception ?
   b) What is Halo effect ?
   c) What is group think ?
   d) Define OB.
   e) Give the meaning of ESOP.
   f) What is inter-personal conflict ?
   g) What is Organisational Development ?

SECTION – B

Answer any three of the following questions. Each question carries six marks. (3x6=18)

2. Briefly explain three ego states under transactional analysis.
3. Explain the applications of OB in Management.
4. Explain any six types of Groups.
5. Distinguish between positive reinforcement and negative reinforcement.
6. Explain the factors influencing perception.

P.T.O.
Answer any three of the following. Each question carries fourteen marks. \((3 \times 14 = 42)\)

7. What is Attitude? Explain the components and sources of attitude.

8. Explain the steps involved (or) framework of organisational behaviour modification.

9. What is personality? Explain the determinants of personality. How personality influences OB?

10. Discuss the different types of OD interventions (Techniques of OD).

11. Write short notes on:
   a) Life positions
   b) Self-fulfilling prophecy
   c) QWL.
II Semester B.B.M. Examination, May 2016
(Repeaters) (Prior to 2012-13 Scheme)
(100 Marks-2011-12 only/90 Marks – Prior to 2011-12)
BUSINESS MANAGEMENT
Paper – 2.5 : Organizational Behaviour

Time: 3 Hours
Max. Marks: 100/90

Instructions: 1) Answer should be written in English only.
2) Section – A, B and C to be answered by all repeaters.
3) Section – D to be answered by students of 2011-12 only
(100 marks).

SECTION – A

Answer any 10 sub-questions. Each sub-question carries 2 marks: (10x2=20)

1. a) Define organizational behaviour.
b) Give the meaning of organizational structure.
c) What is extraversion?
d) What do you mean by perceptual organisation?
e) State the components of attitude.
f) What do you mean by observational learning?
g) State the types of organisational reward.
h) Define personality.
i) Define group.
j) What is democratic leadership?

k) State any two characteristics of change.

l) What is organisational development?

SECTION – B

Answer any five questions. Each question carries 5 marks: (5x5=25)

2. Briefly explain the techniques of (OD) Organizational Development.

3. Distinguish between the formal and informal leadership.

4. Briefly explain the personality attributes influencing OB.

5. Explain the principles of learning.

6. What is attitude? Discuss the components of attitude.

7. Explain in brief the challenges of OB.

8. Briefly explain the change process.

SECTION – C

Answer any three questions. Each question carries 15 marks: (3x15=45)

9. Organisational behavior is interdisciplinary subject. Explain.

10. What is behaviour modification? Discuss the steps involved in organizational behaviour modification.
11. What is perception? Explain the process of perception.

12. What is a group? Explain the types of group.

13. What is attitude? Discuss the measurement of attitude.

SECTION – D

To be answered by students of 2011-12 only:

14. What is leadership? Explain the styles of leadership.

(1×10=10)
II Semester B.B.A. Examination, April/May 2015
(Fresh) (CBCS) (2014-15 and Onwards)
BUSINESS ADMINISTRATION
Paper – 2.5 : Organisational Behaviour

Time : 3 Hours
Max. Marks : 70

Instruction : Answers should be written in English only.

SECTION – A

Answer any five sub-questions. Each sub-question carries two marks. (5×2=10)

1. a) Define organisational behaviour.
   b) What is learning?
   c) What is social perception?
   d) What is group think?
   e) Expand ESOPS.
   f) What is polarisation?
   g) What is sensitivity training?

SECTION – B

Answer any three questions. Each question carries six marks. (3×6=18)

2. What is personality? Briefly explain the determinants of personality.

3. How does sensation differ from perception? Explain.

4. Explain the characteristics of learning organisation.

5. Discuss the functions of groups.

6. What is resistance? Why change is resisted?
SECTION – C

Answer any three questions. Each question carries fourteen marks. (3×14=42)

7. Discuss how an understanding of attitudes is useful for the study of organisational behaviour.

8. What is learning? How does it help to solve organisational problems?

9. What is attitude? How can attitudes be changed?

10. What is behaviour modification? Discuss the steps involved in behaviour modification.

11. What is group life cycle? Discuss the stages of group life cycle.

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